



April 30, 2009

## Highland store caters to equestrians, horse lovers

Q. Tell us about your business, including the types of services and/or products you feature.

The business provides English & Western Tack and Apparel to equestrians and other customers who enjoy horses. We offer complete in-house services for fitting show and riding apparel, to horse grooming products and saddle fitting. We carry quality merchandise at affordable prices and can cater to most any riding discipline. Most importantly, we offer friendly customer service for helping young customers who are just starting out or helping experienced riders that need a special item.

Q. What makes your business unique?

Our store is unique because of the variety of products we carry in stock and our unique home decor section even has furniture that is hard to find in other stores. The store is bright, well organized and always has something different when you come in. I like making it interesting and different.

Q. How did you first decide to open your own business?

I opened my first store in 1999 and have been in the business ever since, it's a passion that has done well despite the economy because horse people are very dedicated to their horses and lifestyle.

Q. How did you decide to locate in the Huron Valley?

I opened this store in this location because of the high concentration of horses in the area. Highland is a horse-friendly community.

Q. Do you have a funny tidbit or story to share with our readers about your experience so far as a small business owner?

Our life-size model horse outside of the store gets a lot of attention. It was funny when real horses were being ridden past the store last fall for the Horsin' Around days, and they all stopped to sniff his nose. They thought he was a new friend.

## Additional Facts

Details

Business: Highland Station Saddlery

Location: 153 N. Milford Road #103, Highland, MI 48357

Owner: Leslie Marsac-Walters

From: Milford, MI

Business opened at this location: October 2007

Business Specialty: English Western Tack, Riding Apparel Home Decor

Hours: Open 7 days at week, Monday to Saturday 10 a.m. to 5 p.m., Sunday noon to 5 p.m.

Business phone: (248) 714-9345

Web site: [www.highlandstationsaddlery.com](http://www.highlandstationsaddlery.com)

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