



February 19, 2009

## Locksmith can get you in - or out - of jams

Q. Tell us about your business, including the types of services and/or products you feature.

Steve's Locksmith has been serving the community for 21 years. We are a full service locksmith, with 24-hour emergency service. We service residential, commercial and automotive needs. Our services vary widely from the installation and repair and sales of safes to common residential needs such as changing locks, and emergency car and house unlocks. We install commercial doors and commercial hardware. With the innovation of high security chip keys and transponders being built into automotive keys these days, We have currently invested into the new transponder key programming products as well as training to be able to assist the community with more affordable prices when needed, so there is no need for higher-priced dealer service.

Q. What makes your business unique?

With 21 years as a Certified Master Locksmith I have worked with all kinds of locks and high security systems. My experience with residential and commercial consultations offers a great benefit to secure any and all homes or businesses. We offer a high security patented key system that upon installation will guarantee the keys may not be duplicated except by Steve's Locksmith with the assigned authorization of the customer, ensuring complete key control.

Q. How did you first decide to open your own business?

I have had an interest in working with my hands since I was a young boy, I met a locksmith when I was 15 years old that inspired me to pursue my interests. I took many courses and worked at Washtenaw Community college while acquiring my degree as a Master Locksmith. After four years of service with the community I was able to acquire my own Locksmith Shop and have been open ever since.

Q. How did you decide to locate in the Huron Valley?

The Huron Valley area as an established place of business was a easy decision, since I grew up in Highland graduating from Milford High School. The community is very tight knit and the people are very friendly, making it a great place to own a business. Steve's Locksmith has been a member of the Huron Valley Chamber of Commerce for 21 years.

Q. Do you have a funny tidbit or story to share with our readers about your experience so far as a small business owner?

I have had many humorous situations in which clients will call on my service once they realize that they have been locked out, they do not always check for the obvious. One instance that comes to mind was a residential unlock in which the client was locked out in his underwear when I asked him what happened he stated he was just grabbing the newspaper and did not realize the door had closed and locked behind him, his neighbor got quite a laugh when he opened the door to find his neighbor in such a predicament with the need to use his telephone to acquire locksmith service, but the humor did not end there ,when I arrived and found his sliding glass door unlocked on the back of his home, he was embarrassed but was able to laugh at himself, that is one incidence I will not forget.

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